

Here's a crafted phone pitch for your call with promotional product suppliers (PPS):

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#### #### \*\*Phone Pitch for Promotional Product Suppliers\*\*

##### **\*\*Introduction:\*\***

"Hi [Name], this is [Your Name], and I'm a local maker specializing in custom 3D-printed promotional items like ornaments and magnets. I noticed that you provide promotional products, and I'd love to explore how we could work together to offer something truly unique for your clients."

##### **\*\*Value Proposition:\*\***

"My 3D-printed items are fully customizable, including glow-in-the-dark designs, logos, and other tailored features. They're perfect for businesses looking for something different to stand out. I also make it easy by taking your clients' graphic content, adapting it to my manufacturing process, and providing samples so you can showcase the product to your clients."

##### **\*\*Engagement Questions:\*\***

- "Do you have clients who would benefit from custom, small-batch promotional items?"
- "What kind of turnaround times do your clients usually expect? I pride myself on quick turnarounds, especially for local orders."
- "When your clients need branded products, are there certain features they're asking for more frequently, like seasonal designs or unique textures?"

##### **\*\*Sample Offer:\*\***

"I'd love to create a sample for you to review. It can feature your branding or a popular design to help show your clients the possibilities."

##### **\*\*Pricing Inquiry (If Asked):\*\***

"Our pricing is flexible depending on your clients' anticipated needs, like order size or complexity. Do you tend to serve businesses with high-volume needs, or are smaller, more personalized batches common for you?"

##### **\*\*Close:\*\***

"Would it be possible to set up a time for me to drop off a sample kit? I think seeing the product in person will really demonstrate the quality and customization options."

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Would you like to refine this pitch further or start crafting the follow-up email?